

Prestigious MCA Award for Accelerating Experience

Accelerating Experience celebrates at Management Consultancies Association Awards 2017

We are delighted to have won a Highly Commended Award in the Best Consultancy – People category in the 2017 Management Consultancies Association (MCA) Awards. This prestigious award is testament to our innovative and bold approach to consultancy and our strong commercial focus in support of our clients.

The awards are widely regarded as one of the most respected industry awards, so we are pleased with this esteemed recognition for our work with the UK's leading same day distribution company, CitySprint. The judges commended the project as one “that has enabled the client to increase sales, enter new markets and boost performance.”

Details of the Award-winning entry can be found on the MCA's website at

<https://www.mca.org.uk/library/documents/People- HC 2017 -Accelerating Experience.pdf>

Bringing business and people leadership expertise, we led the growth of the Executives' capability in a Management Buy Out with a new CEO and inexperienced Executive team under new ownership. Over six years, we played a pivotal role enabling CitySprint to realise its rapid growth strategy, deliver bottom line plans fast and add to the tangible value of company. Despite no new senior hires, CitySprint's Executives tripled sales to £146m and the company's value to £175m.

In a world where few role model leaders exist, leadership is mission critical in organisations looking to accelerate growth and strengthen financial performance. Building the capabilities of top teams is a self-evident business winning strategy. Realising business plans faster and de-risking implementation, bottom line results improve in a lasting way without the need for significant capital expenditure.

Uncertainty in business is particularly prevalent post Brexit, and business leadership teams' ability to horizon scan, react quickly, and build agile, high performing teams is more important than ever. This award is testament to the success of this approach.

We would like to thank everyone who has supported our business, especially our clients, over the last year and we look forward to building on this success.

Mike Taylor

Mike Taylor is Managing Director of Accelerating Experience, a multiple award winning Business Performance and Leadership Consultancy.

Our network of consultants combine high level business leadership experience with an uncompromising focus on driving tangible value creation. Taking a tailored, mentoring approach to every client relationship, we work with leadership teams large and small to improve organisational performance in a way that lasts. Collectively, we have worked with many leaders in international organisations, major partnerships and private equity backed companies, helping to create extra value in the 100s of £ millions.